Illinois Fire Chiefs Association





70th Annual Conference

In Combination With the

Illinois Fire Apparatus Mechanics Association



Illinois Fire Chiefs 2019 Conference Exhibitors/Gold Trumpet Sponsors

1-800 Board-Up*+

5 Alarm Fire & Safety

A.E.C. Fire & Safety+

Air One Equipment, Inc.*

Aladtec

Alexis Fire Equipment Co.*+

Ameren Illinois

American Fire Training Systems*+

American Response Vehicles*+

Andres Medical Billing, Ltd.*+

Banner Fire Equipment, Inc.*+

BKV Group*+

Busey Bank – Wealth Management

Camosy Construction+

CFA Software

Chiefs' Corner - Eagle Engraving+

ComEd Energy Efficiency Program+

Contech The Fire Alarm Company

CORE Construction+

Corkill Insurance Agency*+

Custom Fab & Body LLC

Dewberry

Dinges Fire Company+

Door Engineering

Federal Signal

Ferno*

FGM Architects Inc.*+

Fire Apparatus & Supply Team

Fire Mark Restoration/Ace Board-Up*

Fire Safety Consultants, Inc.+

Fire Service Inc.*+

Fireground Supply

Firetec Used Apparatus Sales

FirstNet Built with AT&T*

First Responder Boats LLC

Flow MSP

Foster Coach Sales, Inc.*+

Galls

Gear Wash

Global Emergency Products*

Global Technical Systems, Inc.

Groves Incorporated+

HAIX North America, Inc.

Harrison Hydra-Gen

ICRMT+

Illinois Assoc of Fire Protection Districts

Illinois Coalition of Local Governments+

Illinois Fire Apparatus Mechanics Assoc

Illinois Fire Chiefs Association

Illinois Fire Safety Alliance

Illinois Fire Service Admin Professionals

Illinois Fire Service Institute+

Illinois Firefighter Peer Support

Illinois Public Risk Fund*

Interstate Emergency Vehicles/Demers

Amb

Interstate Emergency Vehicles/

Rosenbauer

Interstate PowerSystems+

Jones and Bartlett Learning Public Safety

Klocke's Emergency Vehicles

Kurtz Paramedic Service, Inc.+

Legacy Fire Apparatus+

Leopardo Construction*+

LifeQuest Services*+

LION

MagneGrip Group

McGrath Consulting Group, Inc.

Medical Reimbursement Services *+

Medline Industries

Metro-Norcomm-PBS-MMS*+

Midwest Air Pro, Inc.*

Minutemen Board Up LLC+

MobilEyes - Tyler Technologies

Municipal Emergency Services*

National Fire Sprinkler Association*

No IL Fire Sprinkler Advisory Board*+

Norix Furniture

North Central Emergency Vehicles

Office of the State Fire Marshal

One Digital

Paramedic Services of Illinois, Inc.*+

Paratech Inc.

PLYMOVENT/Hastings Air Energy

Prairie Forge Group

Promos 911, Inc.

Provident Insurance*+

Public Consulting Group

PURVIS Systems Incorporated+

Quad County Fire Equipment

R.C. Wegman Construction Co.*+

Radicom, Inc.

Railside Citrus Insurance*+

Resource Management

Restore Restoration, Inc.*

Romexterra Construction Inc.*

Safe Fleet

Sandry Fire Supply LLC

Sawyer Falduto Asset Management LLC*+

SCBAS, Inc.*+

Sentinel Emergency Solutions

SERVPRO of Peoria/Springfield/Kankakee

SERVPRO of Wheaton/Glen Ellyn/Lisle*

Simon Fire Equipment

SiteMed North America LLC

Smart Power Systems

Snap-On Industrial

Southern Illinois University*

Sprinkler Fitters Local Union 281*+

Stryker

Studio 222 Architects*

Super Vac/Command Light*+

Tax-Exempt Leasing Corp.

TC Fire Apparatus Representing Marion

The Horton Group*+

Tri-County Board-Up

Versiti Blood Centers

VFIS/Midwest*+

W.S. Darley & Co.*

Whelen Engineering Co.

Williams Architects

Wisconsin Surplus Online Auction



ILLINOIS FIRE CHIEFS ASSOCIATION

Dedicated to excellence in the Fire Service Post Office Box 7 • Skokie Illinois 60076-0007 Phone (847) 966-0732 • 1-800-662-0732 • Fax (847) 966-0782

Website: www.illinoisfirechiefs.org

Dear Prospective Conference Exhibitor:

The Illinois Fire Chiefs Association's 2021 Annual Conference rapidly approaches. Over the last 69 years the IFCA Conference has grown from a few tables in a hallway for vendors to display their products and a couple of apparatus in a parking lot, to today where we have the entire Peoria Civic Center with over 108,000 square feet of exhibit space. There is no doubt that the growth of our conference is due in part to your continued support and we truly cherish that support. We know that budgets continue to be tight; and hopefully your current economic climate contains to improve. However, this conference offers you an unique opportunity to display your products, and meet the people that make the decisions on what apparatus and equipment will be selected for their departments. At the 2019 conference we filled the entire civic center, so now is the time to arrange for your exhibit space and register for this year's conference. Again we will be combining with the Illinois Fire Apparatus Mechanics Association. The conference will be held at the Peoria Civic Center and the Peoria Marriott Pere Marguette Hotel in Peoria, Illinois, Additional rooms are being held at the Marriott Peoria Courtyard Downtown and Holiday Inn & Suites East Peoria Hotels. Dates for this year's conference are from Sunday October 17 through Wednesday October 20 with exhibits open on Monday October 18 and Tuesday October 19.

Once again we have reserved the entire 108,688 square feet of exhibit floor space at the Peoria Civic Center. Exhibitors may begin setting up in the exhibit hall on Sunday October 17th from 1 PM until 4 PM and on Monday morning from 8 AM until 11:00 AM. All motorized equipment must be ready to enter the exhibit hall no later than 4 PM on Sunday. No motorized equipment will be allowed to enter the exhibit hall on Monday. The exhibit floor will be open on Monday from Noon until 5 PM and on Tuesday from 11 AM until 2 PM. Lunch will be provided in the exhibit hall both days, and hospitality bars will be set up Monday afternoon. A raffle will be held on the exhibit floor and, should you choose to participate, we would welcome any and all donations of prizes.

On Sunday evening we have our Tired Travelers Reception at the Peoria Marriott Pere Marquette Hotel (7:00-9:00pm). We invite and encourage you to join us for this event. The Tired Travelers Reception will provide you an additional opportunity to talk with current customers and meet new ones.

This brochure contains information regarding exhibitor guidelines, sponsorship opportunities, hotel information and registration forms. It is intended to answer most of the questions that you may have regarding exhibiting at our conference. Should you need further information or have a question not answered in this brochure, please do not hesitate to contact us.

https://ilfca.memberclicks.net/exhibitor21

The Illinois Fire Chiefs Association's Conference Committee will do all in our power to ensure that you have a positive experience at our conference. We believe that outside of the FDIC, our show is the largest fire apparatus and equipment show in the Midwest, and we look forward to you being a part of it by joining us in Peoria in October.

Sincerely,

John Tierney John Tierney Conference Chairman

Howard Stephens **Howard Stephens Exhibit Coordinator**

2021 Exhibitor Guidelines:

Allocation of Space

The Conference Committee Exhibit Coordinator <u>will assign booth space according to product/service of the vendor, date of receipt of application and previous participation.</u> Sponsors at the Three Gold Trumpet Level and above <u>will receive priority placement for applications received before September 1, 2021</u>. To ensure inclusion in printed conference material your agreement and full payment must be received by <u>September 15, 2021</u>.

Booth and Sign Information

All standard booths measure 10 ft. wide and 10 ft. deep. Double booths measure 20 ft. wide by 10 ft. deep. All standard booths include a draped back wall, an 8 ft. table, draped table linen, two chairs and company sign (please refer to attached contract for proper sign wording). Apparatus space size is determined by the type of apparatus. Apparatus space may not be used for displays without a vehicle. Electricity, extra tables, chairs, linens, carpets, and other booth accessories will be available from **Peoria Expo (309) 680-3800**. Registered exhibitors will receive an information packet from Peoria Expo prior to the Conference.

Cancellation Policy

In the event a vendor must withdraw from appearing at the Conference, the vendor must notify the IFCA Office by mail. fax or email. The following fee schedule will be used for refunds:

Before August 14, 2021 100% refund

August 15 - 31, 2021 100% refund minus \$50.00 administration charge

September 1 - September 15, 2021 50% refund After September 15, 2021 No refund

Certificate of Insurance

The Illinois Fire Chiefs Association and the Peoria Civic Center **requires** each exhibiting company to provide proof of liability insurance. The regular liability insurance carried for your day-to-day operations is sufficient. Check with your insurance company. This document may be emailed to info@illinoisfirechiefs.org.

Character of Exhibit

The Illinois Fire Chiefs Association reserves the right to decline an exhibitor permission to conduct, maintain and exhibit if, in the sole judgment of the IFCA Conference Committee and/or Executive Board, said exhibitor shall in any respect be deemed unsuitable or offensive to other individuals. This reservation includes, but is not limited to, personnel attire and conduct, articles of merchandise, printed matter, souvenirs, catalogs and other items, without limitation, which affect the character of the exhibition or the Illinois Fire Chiefs Association.

COVID-19

The Illinois Fire Chiefs Association will be adhering to all COVID-19 protocols in place at the time of the conference as directed by the State of Illinois.

Exhibitor Schedule

Move-In

Sunday, October 17 1:00 pm - 4:00 pm Monday, October 18 8:00 am - 11:00 am

Conference Committee members will be on hand to assist you in any way necessary.

Exhibitors who have purchased apparatus space will be <u>notified</u> of their Sunday move-in time once the floor plan has been finalized. No vehicles will be allowed to enter exhibit hall on Monday. **NOTE:** The application of Armor All® or any similar products inside the Civic Center is prohibited.

Exhibit Hours

Monday, October 18 12:00 pm - 5:00 pm Tuesday, October 19 11:00 am - 2:00 pm

On Monday and Tuesday, there will be "Lunch with the Exhibitors". Lunch will be served in the exhibit area to exhibitors and attendees. A Hospitality Bar will be open on Monday, one hour prior to the exhibit hall closing. <u>Each exhibiting company/organization will receive two lunch tickets PER booth space and/or apparatus space for each day.</u> Additional tickets will be available for sale for \$10.00 at the lunch line.

Move-Out

Tuesday, October 19 2:00 pm

All exhibitors are requested to dismantle their booths at that time. Apparatus dealers are asked not to start their engines until instructed. *Members of the IFCA Conference Committee will be available to assist you.*

2021 Exhibitor Guidelines:

Hotel Reservations

Included in this booklet is information for the Peoria Marriott Pere Marquette, Courtyard Peoria Downtown and Holiday Inn & Suites East Peoria Hotels. Please be sure to make reservations early enough to ensure lodging at one of the headquarter hotels. Be sure to mention that you are attending the Illinois Fire Chiefs Conference in order to qualify for the group rate.

Internet Access

Wireless Internet will be available on the exhibit floor, free of charge for our vendors.

Payment

All contracts must be accompanied by payment in full. NO space will be held without payment.

Property Damage

To protect the property of the Peoria Civic Center and/or Peoria Expo, exhibitors may not use any items or action that may deface the premises. No fasteners may be used to attach or drive into any part of the building. Any damage will be the Exhibitors responsibility to pay the Peoria Civic Center and/or Peoria Expo to restore the property to its original condition.

Raffle Prizes

A raffle will be held during exhibit hours. Exhibitors wishing to offer a prize for the raffle are asked to collect business cards in a container from which the prize winning names can be drawn. We will supply you with blank cards for use by those attendees not having their own business cards. **Vendor is responsible for delivering prize to winner**.

Security

Security will be provided at the Peoria Civic Center on Sunday, Monday and Tuesday.

Shipping and Storage of Crates and Boxes

If shipment of exhibit materials to Peoria is necessary, this service will be provided by **Peoria Expo**.. <u>Information on crate shipment will be included in the information packet sent to all confirmed exhibitors.</u> **There is a fee for this service**. Please mark all packages "*Illinois Fire Chiefs Conference*, *October 17-19*, 2021.

Space Sharing

Exhibitors cannot share any portion of their space. They may not exhibit or sell any goods not regularly manufactured or distributed by the exhibitor. Representatives from any company not exhibiting at this show may not solicit business or take orders in the purchased space without the approval of the IFCA Committee Chairperson.

Communication/Contact Information

Please direct all communication about exhibits to:

Illinois Fire Chiefs Office 847.966.0732 Fax 847.966-0782 email: info@illinoisfirechiefs.org



We welcome and encourage our exhibitors to join us at the following events



Tired Travelers Reception

Join us Sunday evening October 17, 2021 for the "Tired Traveler's Reception" at the Peoria Marriott Pere Marquette. The reception is from 7:00 pm to 9:00 pm.

IFCA Banquet & Installation of Officers

On Tuesday evening, October 19, 2021 the IFCA's annual Banquet and Installation of Officers will be held at the Peoria Marriott Pere Marquette. Tickets are available at the Registration area. The reception begins at 5:00 pm and tickets are \$50.00 per person. Please join us for our *70th* Anniversary celebration.

2021 Combined Conference Hotel Information

Please contact the hotels directly
Each Fire Organization has its own Headquarters Hotel
Exhibitors may choose any of the hotels

Illinois Fire Chiefs Association - Headquarters Hotel

Peoria Marriott Pere Marquette, 501 Main Street, Peoria IL 61602

Reservation Number 1-800-228-9290

Online reservations: https://www.marriott.com/event-reservations/reservation-link.mi?

id=1610046132608&key=GRP&app=resvlink

Price \$140.00 per night plus 15% tax

Block Cut Off: 09/24/2021

Illinois Fire Chiefs Association

Courtvard Peoria Downtown, 533 Main Street, Peoria IL 61602

Reservation Numbers 1-800-228-9290 Please mention Illinois Fire Chiefs

Online Registration https://www.marriott.com/event-reservations/reservation-link.mi?

id=1610046132608&key=GRP&app=resvlink

Price \$140.00 per night plus 15% tax

Block Cut Off: 09/24/2021

Illinois Fire Apparatus Mechanics Association - Headquarters Hotel

Holiday Inn & Suites East Peoria, 101 Holiday Street, East Peoria IL 61611

Reservation Number 309-698-3333 Please use block code FAM

Online Registration https://www.ihg.com/holidayinn/hotels/us/en/find-hotels/hotel/rooms?qDest=101% 20Holiday%20Street,%20East%20Peoria,%20IL,%

20US&qCiMy=92021&qCiD=17&qCoMy=92021&qCoD=22&qAdlt=1&qChld=0&qRms=1&qRtP=6CBARC&qIta=998 01505&qGrpCd=FAM&qSlH=PIAWS&qAkamaiCC=US&qSrt=sBR&qBrs=re.ic.in.vn.cp.vx.hi.ex.rs.cv.sb.cw.ma.ul.ki.v a.ii.sp.nd.ct.sx&qWch=0&qSmP=1&setPMCookies=true&qRad=30&qRdU=mi&srb_u=1&qSHBrC=HI&icdv=998015 05

Price **132.00** + tax

Block Cut Off: 09/29/21

Don't Miss Your Chance To Be Part of
One of the
Largest Fire Shows in the Midwest
and

An Opportunity to Meet the People
Who Decide What Equipment Will be Purchased for Their Departments

3rd Annual IFCA 9/11 Stair Climb

When: Sunday, October 17, 2021 Time: 10:00am

Where: Peoria Civic Center/Carver Arena

Exhibitors invited to Join the Fire Service in this worthy cause



Registration is open for the 2021 Illinois Fire Chiefs 9/11 Memorial Stair Climb! The climb will take place on Sunday, October 17th at the Peoria Civic Center. We would be happy if you could join us to the honor the fallen on the 20th anniversary of that fatal day on September 11, 2001. Registration Link: https://nfff.akaraisin.com/ui/illinois

Once again you can pay tribute to the fallen firefighters by climbing the equivalent 110 stories to symbolize the steps of the World Trade Center Towers. All participants will receive an event t-shirt and a name badge of a firefighter for you to carry with you during the climb. The registration fee is \$30. You can also fundraise to win incentive prizes for achieving the \$110, \$343, \$500 and \$1,000 levels. Incentive prizes can be seen here:

We invite you to register today and get started with your fundraising. You will be able to create your own personal fundraising page that allows you to e-mail friends and family members, tell your story about why you climb and invite others to join you in your efforts. We are using a new registration system that will make the process easier for you to use.

Thank you for your continued support and we look forward to seeing you on October 17th.

Sincerely,

John Kachanuk Illinois Fire Chiefs Stair Climb Coordinator









2021 IFGA Sponsorship Opportunities



Champion (\$10,000)

- One Gold Trumpet plus
- One Full page in "The Gong" for one year
- First priority placement in exhibit hall

Five Gold Trumpets (\$5,000)

- One Gold Trumpet plus
- One 1/2 page ad in "The Gong" for one year or credit towards a full page ad (three issues)
- Second priority placement in exhibit hall

Four Gold Trumpets (\$2,500)

- One Gold Trumpet plus
- One 1/4 page ad in "The Gong" for one year or credit towards a full page ad (three issues)
- Third priority placement in exhibit hall

Three Gold Trumpets (\$1,000)

- One Gold Trumpet plus
- One 1/8 page ad in "The Gong" for one year or credit towards a full page ad (three issues)
- Fourth priority placement in exhibit hall

Two Gold Trumpets (\$500)

- One Gold Trumpet plus
- 10% discount on any size ad in "The Gong" for one year

One Gold Trumpet (\$350)

- Special Signage in your exhibit space
- Special recognition on conference program
- Special signs at the event you sponsor
- Recognition in the Winter issue of "The Gong"

Notes: Only Sponsors at the **Three Gold Trumpet** level and above have priority placement. NO PRIORITY PLACEMENT AVAILABLE AFTER SEPTEMBER 1, 2021

Conference Sponsor Breakfast will be held Tuesday, October 19, 2021. Invitation with location and time will be delivered to you at the conference.

Advertise In the Gong The Official Publication of the Illinois Fire Chiefs Association

This is your invitation to advertise in the Gong, the Illinois Fire Chiefs Association publication. The Gong is published in the months of *January, July and October*. The Gong is mailed to over 1100 fire command personnel in Illinois and southern Wisconsin. An additional 700 copies are distributed to various elected, appointed officials and others involved in the fire service. The magazine is distributed at conferences, seminars and other meetings throughout the state.

		INDICAT	E MONTH	ANNUAL COST		
AD SIZE	ISSUE COST	JAN	JUL	ОСТ	YEAR	FOR 3 ISSUES
Spread	\$1200					\$3348 *
Full Page	\$500					\$1395 *
½ Page	\$275					\$767 *
¼ Page	\$150					\$418 *
Business Card	\$75					\$209 *
Annual ad fee						

Ad Deadlines: Winter issue (Nov 1) Summer issue (May 1) Fall issue (Aug 1)

Payment and/or Credit Card Information <u>4% convenience fee added to credit card orders</u>.

Advertisement space must be secured with payment one month prior to the issue mailing date.

Advertiser Company Name			Advertiser Contact Name							
Street Address		City	City			State Zip		Zip		
Direct Line:		Cell phone:			Email Address					
Please Invoice the Company:										
Credit Card Number					Exp	iration	Date:			
DISCOVER	VISA		MasterCard							

Advertising Agency Coordinator (Complete if applicable)

Agency Company Name	Agency Contact Name			
Street Address	City		State	Zip
Direct Line:	Cell phone:		Email Address	

Ad material and contract should be emailed to: editor@illinoisfirechiefs.org and mgriseto@illinoisfirechiefs.org



Now's Your Chance to ... New membership only Join the IFCA

Dear Vendor,

The vendors that advertise in our publications and display at our annual conference in October are an integral part of the Illinois Fire Chiefs Association. They help us to accomplish our mission of promoting excellence in the fire service by offering state of the art gear, equipment and apparatus, and the commensurate training. Furthermore, the revenue from our associate members is critical to help sustain our organization.

We cordially invite you to become an associate member of the Illinois Fire Chiefs Association and we feel there has never been a better time to join. If you join and pay your dues by September 15, your membership will be credited through December 31, 2021, you will be recognized in the vendor hand-out and we will place a sign in your booth.

The following are some of the many benefits of being a member of the Illinois Fire Chiefs Association:

- Publications: Gong magazine and inFocus Newsletter
- Cutting-Edge Website for information dissemination
- Annual Conference and Symposium
- Up to date information on legislative issues
- Connect with our active fire service membership and build business relationships

The Illinois Fire Chiefs Association is considered one of the premier fire chief organizations in the United States and we sincerely hope you take advantage of this great opportunity and become a member today.

17CA Membership Committee

fire Chiefs Googlafish	Associate	ILLINOIS FIRE CH Membership App			ıber O	nly	,			
July 1	I, (print name), hereby apply for membership in the ILLINOIS FIRE									
		n, and further, agree to abide by the Law mbers or their appointees or successors.	s and Bylaws of said Association	on as laid down by	y appointed ar	ıd/or e	lected officers			
Please Print										
Name (Last, First, Rank	rst, Rank) IF APPLICABLE: Business Name									
Business Street			City	State	Zip County					
E-mail			Office Phone		Fax Number					
For Future Renewals –	Please Check One	☐ Bill Department / Business	☐ Bill Individ	dual						
Type of Membersh	nip									
– Associate M	embership (busines	s / other)			\$ 150	0.00				

Questions **847.966.0732** Fax **847-966-0782** Web site <u>www.illinoisfirechiefs.org</u> Email <u>info@illinoisfirechiefs.org</u>
SEND completed application and fee to IFCA • PO Box 4424 • Lisle IL 60532

Application & Fee received by September 15,, 2021 will cover membership dues through December 31, 2022

Illinois Fire Chiefs Association 2021 Combined Conference Peoria Illinois - October 18-19, 2021 (exhibit days) Exhibitor Agreement

To ensure placement in printed conference material agreement and payment must be received by **September 15, 2021**

ONLINE REGISTRATION NOW AVAILABLE: https://ilfca.memberclicks.net/exhibitor21

EXHIBITOR SPACE/SPONSORSHIP FEES:

EXHIBITOR DATA (please print or type)

					_			
Company/Organization	Booth	Size	Fee	Quantity	Amount			
Company/Organization	Single Booth	10"x10'	\$525.00					
Contact Person	Double Booth	10'x20"	\$925.00					
Address	Apparatus	Size		Quantity				
	Aerial Unit	55'x20'	\$725.00					
City State Zip	Engine Unit	45'x20"	\$560.00					
Phone: Fax:	Squad	45'x20'	\$560.00					
Email:	. Ambulance	35'x20'	\$525.00					
	Additional Lunch Tickets							
Cell Phone Number for contact at conference:	Will be available at lunch on Monday and Tuesday a							
Briefly describe your product/service: (FOR FLOOR PLACEMENT	Sponsorship			Level				
ONLY)	1 Gold Trumpet	\$350						
	2 Gold Trumpet	\$500						
	3 Gold Trumpet	\$1,000	\$1,000					
SIGNAGE FOR YOUR BOOTH:	4 Gold Trumpet	\$2,500						
SIGNAGE FOR TOUR BOOTH.	5 Gold Trumpet	\$5,000						
please list <u>Company Name</u> as it should appear on booth/space sign	Champion	\$10,000						
NAME TAG REQUEST: (please print or type)	Total Due							
	PAYMENT METHODS Check enclosed (payable to Illinois Fire Chiefs) Visa MasterCard Discover Card #							
LUNGUTIONET DOLLON	Name as it appears on Card							
* Each purchased space or piece of apparatus will include 2 lunch tickets per day (i.e. double booth receives 4 lunch tickets). Additional tickets will be available for purchase \$10.00 at lunch.	Address							
SPACE PAYMENT POLICY	Signature							
No space will be assigned or held without full payment. CANCELLATION POLICY	RETURN INFORMATION							
The IFCA's cancellation policy is listed in detail on page 4 of this booklet.	By mail with check & Certificate of Insurance: Illinois Fire Chiefs Association, PO Box 7, Skokie IL 60076							
FOR IFCA USE: Date Rec'd:	Register online to pay by credit card or receive an invoice to pay https://ilfca.memberclicks.net/exhibitor21							
Amt Paid: Check #	QUESTIONS IFCA Office: 847.966.0732 or info@illinoisfirechiefs.org							