

# ***Illinois Fire Chiefs Association***



## ***68th Annual Conference***

***In Combination With the***  
**Illinois Fire Apparatus Mechanics Association**

**Peoria Civic Center  
Peoria, Illinois  
October 14-17, 2018  
Exhibit Dates: October 15 & 16, 2018**



# Illinois Fire Chiefs 2017 Conference Exhibitors/Gold Trumpet Sponsors

## **1-800 Board-Up\*+**

5 Alarm Fire & Safety  
Ace Board-Up Company, Inc.+  
A.E.C. Fire & Safety+

## **Air One Equipment, Inc.\***

Aladtec

## **Alexis Fire Equipment Co.\***

American Fire Training Systems+  
American Foundation for Suicide  
Prevention

## **American Response Vehicles\*+**

## **Andres Medical Billing/Fire Recovery\*+**

## **AT&T Public Safety Solutions\***

## **Banner Fire Equipment, Inc.\*+**

## **BKV Group\***

Bound Tree Medical

## **Breathing Air Systems\*+**

Camosy Construction+  
CDS Office Technologies  
Communications Direct Inc.

## **Connor & Gallagher Onesource\*+**

Corkill Insurance Agency\*+

D.A. Loss Associates

Dewberry

Dinges Fire Company+

Elliott Data Systems, Inc.

Ellis Systems

Emergency Reporting

Emergency Services Insurance  
Program

Energy Resources Center

Estwing Mfg. Co.

Facilitator On Fire+

Federal Signal

Ferno

## **FGM Architects Inc.\***

Fire Apparatus & Supply Team

## **Fire Mark Board-Up/Restoration\***

Fire Safety Consultants, Inc.+

## **Fire Service Inc.\*+**

Firetec Used Apparatus Sales

Fire Truck Resource

Five Bugels Design

## **Foster Coach Sales, Inc.\*+**

G & L Fire Gifts and Awards

Gear Wash/Responder Clean

## **Global Emergency Products\***

Global Technical Systems, Inc.  
Great Lakes Commercial Sales  
Groves Incorporated+  
Harrison Hydra-Gen  
Hastings Air Energy Control, Inc.+  
Hermes Commercial Laundry Equip  
ICRMT+  
IamResponding.com  
IL Assn of Fire Protection Districts  
IL Fire Chiefs Association (IFCA)  
IL Fire Chiefs Association History  
IL Fire Chiefs Corner/Eagle Engraving  
IL Fire Fighter Peer Support  
IL Fire Safety Alliance  
IL Fire Service Admin Professionals  
IL Fire Service Institute+  
IL FirstNet

## **IL Public Risk Fund\***

Interstate Emergency Vehicles/  
Rosenbauer  
Interstate Emergency Vehicles/  
Demens Amb  
Jones & Bartlett Learning Public  
Safety  
Kurtz Paramedic Service, Inc.+  
Kussmaul Electronics  
Lautebach & Amen, LLP+  
Legacy Fire Apparatus  
Leopardo Companies, Inc.+  
Lexipol  
Life Line Emergency Vehicles  
Life Quest Services+  
Lion  
MagneGrip Group  
Marion Body Works  
McGrath Consulting Group, Inc.+

## **Medical Reimbursement**

## **Services\*+**

Menold Construction/Restoration  
**Metro Paramedics-Norcomm-PBS-  
MMS\*+**  
Midwest Environmental Sales  
**Municipal Emergency Services,\***  
**National Fire Sprinkler Assn\***  
National Testing Network, Inc.  
**NI Fire Sprinkler Advisory Board\*+**  
North Central Emergency Vehicles

Office of the State Fire Marshal

## **One Digital Health & Benefits\***

Only The Brave

## **OSF Life Flight\***

P&G Keene Electrical Rebuilders  
LLC+

## **Paramedic Services of Illinois Inc\*+**

Paratech Inc.

Paul Conway Fire

Paul Davis Emergency Services

Promos 911

Prairie Forge Group

## **Provident Insurance\*+**

Purvis Systems Incorporated

R.C. Wegman Construction Co.+

Radicom, Inc.

## **Railside Citrus Insurance Agency\*+**

Ray O'Herron Co., Inc.

Resource Management Associates

## **Response Team 1/QCI Restoration\*+**

## **Restore Restoration, Inc.\***

RollINRack, LLC

Rytec Corporation

Safe Fleet

Sandry Fire Supply+

## **SCBAS, Inc.\*+**

Sentinel Emergency Solutions, LLC

SiteMed North America LLC

Smart Power Systems

Snap-On Industrial

Stryker EMS

## **Super Vac/Command Light\*+**

Target Solutions

Tax-Exempt Leasing Corp.

The Bank of Edwardsville

## **The Horton Group\*+**

Tri-County Board-Up & Glass Repair

Tria Architecture+

Valor First Responder Seating

Verlo Mattress/Commercial Sleep+

## **VFIS/Midwest\*+**

W.B. Olson, Inc.

## **W.S. Darley & Co.\***

Ward Diesel Filter Systems

Whelen Engineering Co, Inc.

Williams Architects

**\* 2017 Conference Sponsor  
+ IFCA Member**



## ILLINOIS FIRE CHIEFS ASSOCIATION

*Dedicated to excellence in the Fire Service*

Post Office Box 7 • Skokie Illinois 60076-0007

Phone (847) 966-0732 • 1-800-662-0732 • Fax (847) 966-0782

Website: [www.illinoisfirechiefs.org](http://www.illinoisfirechiefs.org)

Dear Prospective Conference Exhibitor:

The Illinois Fire Chiefs Association's 2018 Annual Conference rapidly approaches. Over the last **66** years the IFCA Conference has grown from a few tables in a hallway for vendors to display their products and a couple of apparatus in a parking lot, to today where we have the entire Peoria Civic Center with over 108,000 square feet of exhibit space. There is no doubt that the growth of our conference is due in part to your continued support and we truly cherish that support. We know that while the current economic climate continues to improve budgets continue to be tight. However, this conference offers you a unique opportunity to display your products, and meet the people that make the decisions on what apparatus and equipment will be selected for their departments. We were forced to increase our fees slightly due to our increased costs at the civic center. This is the first increase we've had to make since 2012. At last year's conference we filled the entire civic center, so now is the time to arrange for your exhibit space and register for this year's conference. Again we will be combining with the Illinois Fire Apparatus Mechanics Association. The conference will be held at the Peoria Civic Center and the Peoria Marriott Pere Marquette Hotel in Peoria, Illinois. Additional rooms are being held at the Marriott Peoria Courtyard Downtown and Holiday Inn & Suites East Peoria Hotels. Dates for this year's conference are from Sunday October 14<sup>th</sup> through Wednesday October 17<sup>th</sup> with exhibits open on Monday October 15<sup>th</sup> and Tuesday October 16<sup>th</sup>.

Once again we have reserved the entire 108,688 square feet of exhibit floor space at the Peoria Civic Center. The exhibit floor has been configured to accommodate additional exhibitors; you can see the layout on page 7 of this brochure. Exhibitors may begin setting up in the exhibit hall on Sunday October 14<sup>th</sup> from 1 PM until 4 PM and on Monday morning from 8 AM until 11:30 AM. **All motorized equipment must be ready to enter the exhibit hall no later than 4 PM on Sunday. No motorized equipment will be allowed to enter the exhibit hall on Monday.** The exhibit floor will be open on Monday from Noon until 5 PM and on Tuesday from 11 AM until 2 PM. Lunch will be provided in the exhibit hall both days, and hospitality bars will be set up Monday afternoon. A raffle will be held on the exhibit floor and should you choose to participate we would welcome any and all donations of prizes.

On Sunday evening we have our Tired Travelers Reception at the Peoria Marriott Pere Marquette Hotel. We invite and encourage you to join us for this event. The Tired Travelers Reception will provide you an additional opportunity to talk with current customers and meet new ones.

This brochure contains information regarding exhibitor guidelines, sponsorship opportunities, hotel information and registration forms. It is intended to answer most of the questions that you may have regarding exhibiting at our conference. Should you need further information or have a question not answered in this brochure, please do not hesitate to contact us.

The Illinois Fire Chiefs Association's Conference Committee will do all in our power to ensure that you have a positive experience at our conference. We believe that outside of the FDIC our show is the largest fire apparatus and equipment show in the Midwest and we look forward to you being a part of it by joining us in Peoria in October.

Sincerely,

*James Quinn*

James Quinn  
Conference Co-Chairman

*John Tierney*

John Tierney  
Conference Co-Chairman

*Howard Stephens*

Howard Stephens  
Exhibit Coordinator

# 2018 Exhibitor Guidelines:

## Allocation of Space

The Conference Committee Exhibit Coordinator will assign booth space according to product/service of the vendor, date of receipt of application and previous participation. **Sponsors at the Three Gold Trumpet Level and above will receive priority placement for applications received before September 1, 2018.** To ensure inclusion in printed conference material your agreement and full payment must be received by **September 15, 2018.**

## Booth and Sign Information

All standard booths measure 10 ft. wide and 10 ft. deep. Double booths measure 20 ft. wide by 10 ft. deep. All standard booths include a draped back wall, an 8 ft. table, draped table linen, two chairs and company sign (please refer to attached contract for proper sign wording). Apparatus space size is determined by the type of apparatus. Apparatus space may not be used for displays without a vehicle. Electricity, extra tables, chairs, linens, carpets, and other booth accessories will be available from **Peoria Flag & Decorating Company** (800/322-3946). Registered exhibitors will receive an information packet from Peoria Flag and Decorating prior to the Conference.

## Cancellation Policy

In the event a vendor must withdraw from appearing at the Conference, the vendor must notify the IFCA Office by mail, fax or email. The following fee schedule will be used for refunds:

<b>Before August 1, 2018</b>	100% refund
<b>August 1 - 31, 2018</b>	100% refund minus \$50.00 administration charge
<b>September 1 - September 15, 2018</b>	50% refund
<b>After September 15, 2018</b>	No refund

## Certificate of Insurance

The Illinois Fire Chiefs Association and the Peoria Civic Center **requires** each exhibiting company to provide proof of liability insurance. The regular liability insurance carried for your day-to-day operations is sufficient. Check with your insurance company.

## Character of Exhibit

The Illinois Fire Chiefs Association reserves the right to decline an exhibitor permission to conduct, maintain and exhibit if, in the sole judgment of the IFCA Conference Committee and/or Executive Board, said exhibitor shall in any respect be deemed unsuitable or offensive to other individuals. This reservation includes, but is not limited to, personnel attire and conduct, articles of merchandise, printed matter, souvenirs, catalogs and other items, without limitation, which affect the character of the exhibition or the Illinois Fire Chiefs Association.

## Communication/Contact Information

Please direct all communication about exhibits to:

Illinois Fire Chiefs Office 800.662-0732 Fax 847.966-0782 email: [mgriseto@illinoisfirechiefs.org](mailto:mgriseto@illinoisfirechiefs.org)

## Exhibitor Schedule

### Move-In

Sunday, October 14 1:00 pm - 4:00 pm  
Monday, October 15 8:00 am - 11:30 am

*Conference Committee members will be on hand to assist you in any way necessary.*

Exhibitors who have purchased apparatus space will be notified of their Sunday move-in time once the floor plan has been finalized. No vehicles will be allowed to enter exhibit hall on Monday. **NOTE: The application of Armor All® or any similar products inside the Civic Center is prohibited.**

### Exhibit Hours

Monday, October 15 12:00 pm - 5:00 pm  
Tuesday, October 16 11:00 am - 2:00 pm

On Monday and Tuesday, there will be "Lunch with the Exhibitors". Lunch will be served in the exhibit area to exhibitors and attendees. A Hospitality Bar will be open on Monday, one hour prior to the exhibit hall closing. **Each exhibiting company/organization will receive two lunch tickets PER booth space and/or apparatus space for each day. Additional tickets will be available for sale for \$10.00 at the lunch line.**

### Move-Out

Tuesday, October 15 2:00 pm

All exhibitors are requested to dismantle their booths at that time. Apparatus dealers are asked not to start their engines until instructed. *Members of the IFCA Conference Committee will be available to assist you.*

## 2018 Exhibitor Guidelines:

### Hotel Reservations

Included in this booklet is information for the Peoria Marriott Pere Marquette, Courtyard Peoria Downtown and Holiday Inn & Suites East Peoria Hotels. Please be sure to make reservations early enough to ensure lodging at one of the headquarter hotels. Be sure to mention that you are attending the Illinois Fire Chiefs Conference in order to qualify for the group rate.

### Internet Access

Wireless Internet will be available on the exhibit floor, free of charge for our vendors.

### Payment

All contracts must be accompanied by payment in full. **NO** space will be held without payment.

### Property Damage

To protect the property of the Peoria Civic Center and/or Peoria Flag and Decorating, exhibitors may not use any items or action that may deface the premises. No fasteners may be used to attach or drive into any part of the building. Any damage will be the Exhibitors responsibility to pay the Peoria Civic Center and/or Peoria Flag & Decorating to restore the property to its original condition.

### Raffle Prizes

A raffle will be held during exhibit hours. Exhibitors wishing to offer a prize for the raffle are asked to collect business cards in a container from which the prize winning names can be drawn. We will supply you with blank cards for use by those attendees not having their own business cards. Vendor is responsible for delivering prize to winner.

### Security

Security will be provided at the Peoria Civic Center on Sunday, Monday and Tuesday.

### Shipping and Storage of Crates and Boxes

If shipment of exhibit materials to Peoria is necessary, this service will be provided by Peoria Flag and Decorating Company. Information on crate shipment will be included in the information packet sent to all confirmed exhibitors. **There is a fee for this service.** Please mark all packages "*Illinois Fire Chiefs Conference, October 14-17, 2018.*"

### Space Sharing

Exhibitors cannot share any portion of their space. They may not exhibit or sell any goods not regularly manufactured or distributed by the exhibitor. Representatives from any company not exhibiting at this show may not solicit business or take orders in the purchased space without the approval of the IFCA Committee Chairperson.

**Exhibitors  
Invited**

*We welcome and encourage our exhibitors to join us  
at the following events*

**Exhibitors  
Invited**

### Tired Travelers Reception

Join us Sunday evening October 14, 2018 for the "Tired Traveler's Reception" at the Peoria Marriott Pere Marquette. The reception is from 7:00 pm to 9:00 pm.

### IFCA Banquet & Installation of Officers

On Tuesday evening, October 16, 2018 the IFCA's annual Banquet and Installation of Officers will be held at the Peoria Marriott Pere Marquette. Tickets are available at the Registration area. The reception begins at 6:15 pm and tickets are \$50.00 per person. Please join us for our *68th* Anniversary celebration.

## **2018 Combined Conference Hotel Information**

**Please contact the hotels directly  
Each Fire Organization has its own Headquarters Hotel  
Exhibitors may choose any of the hotels**

### **Illinois Fire Chiefs Association - Headquarters Hotel**

**Peoria Marriott Pere Marquette**, 501 Main Street, Peoria IL 61602

Reservation Numbers 1-800-228-9290 or 1-800-410-9914

Room Block Code: Please mention Illinois Fire Chiefs

Price **\$136.00** per night plus 15% tax

Block Cut Off: **09/15/2017**

### **Illinois Fire Chiefs Association**

**Courtyard Peoria Downtown**, 533 Main Street, Peoria IL 61602

Reservation Numbers 1-800-228-9290 or 1-800-410-9914

Room Block Code: Please mention Illinois Fire Chiefs

Price **\$136.00** per night plus 15% tax

Block Cut Off: 09/15/2017

### **Illinois Fire Apparatus Mechanics Association - Headquarters Hotel**

**Holiday Inn & Suites East Peoria**, 101 Holiday Street, East Peoria IL 61611

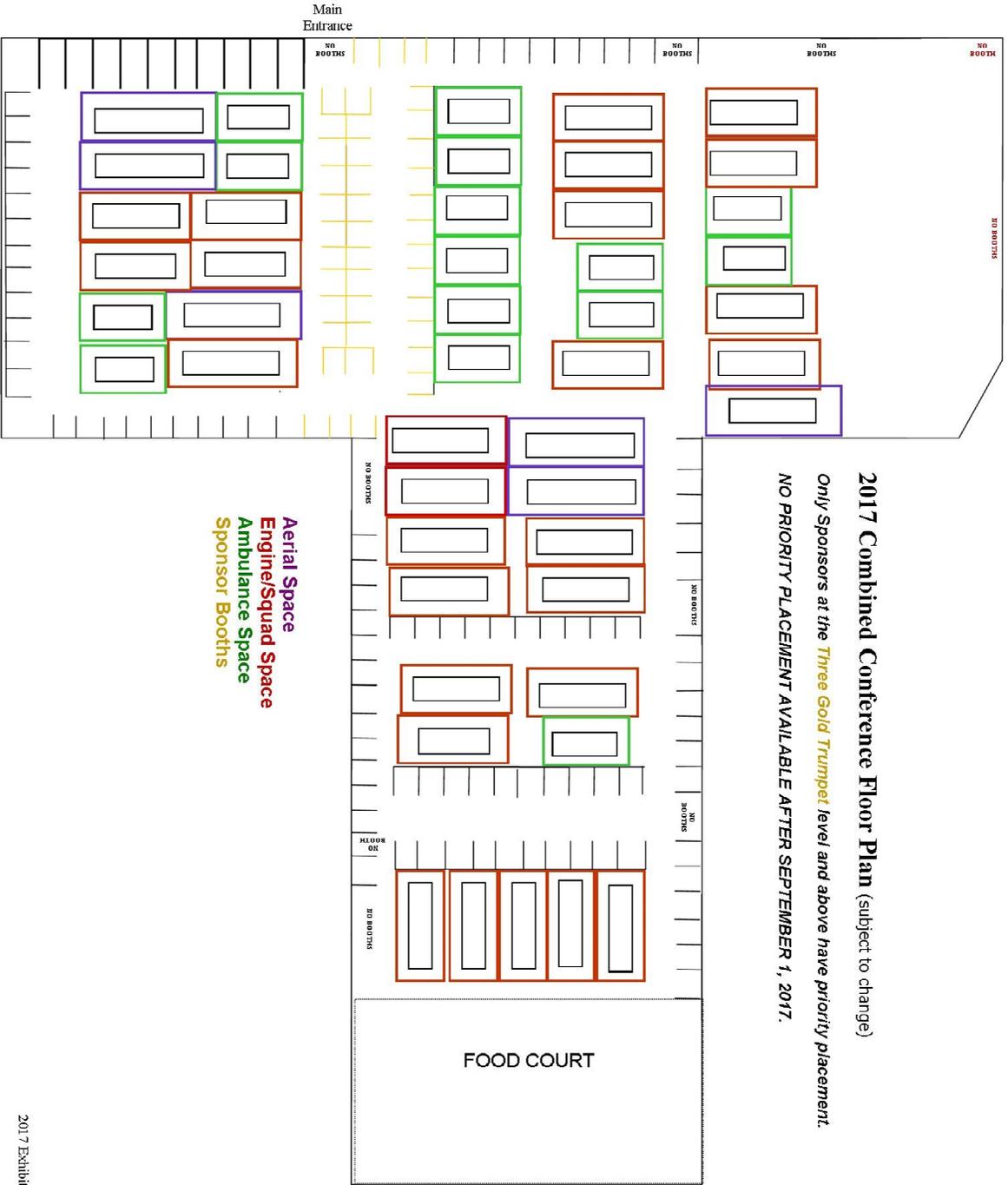
Reservation Number 309-698-3333

Room Block Code: Please mention Illinois Fire Apparatus Mechanics

Price **\$129.00** + tax

Block Cut Off: **09/15/17**

**Don't Miss Your Chance To Be Part of  
One of the  
Largest Fire Shows in the Midwest  
*and*  
An Opportunity to Meet the People  
Who Decide What Equipment Will be Purchased for Their Departments**



**2017 Combined Conference Floor Plan** (subject to change)  
*Only Sponsors at the Three Gold Trumper level and above have priority placement.*  
**NO PRIORITY PLACEMENT AVAILABLE AFTER SEPTEMBER 1, 2017.**



# 2018 IFCA Sponsorship Opportunities



## **Champion** (\$10,000 or more)

- One Gold Trumpet plus
- One Full page in "The Gong" for one year
- First priority placement in exhibit hall

## **Five Gold Trumpets** (\$5,000-\$9,999)

- One Gold Trumpet plus
- One 1/2 page ad in "The Gong" for one year or credit towards a full page ad (three issues)
- Second priority placement in exhibit hall

## **Four Gold Trumpets** (\$2,500-\$4,999)

- One Gold Trumpet plus
- One 1/4 page ad in "The Gong" for one year or credit towards a full page ad (three issues)
- Third priority placement in exhibit hall

## **Three Gold Trumpets** (\$1,000-\$2,499)

- One Gold Trumpet plus
- One 1/8 page ad in "The Gong" for one year or credit towards a full page ad (three issues)
- Fourth priority placement in exhibit hall

## **Two Gold Trumpets** (\$500-\$999)

- One Gold Trumpet plus
- 10% discount on any size ad in "The Gong" for one year

## **One Gold Trumpet** (\$350-\$499)

- Special Signage in your exhibit space
- Special recognition on conference program
- Special signs at the event you sponsor
- Recognition in the Winter issue of "The Gong"

**Notes: Only Sponsors at the *Three Gold Trumpet* level and above have priority placement. NO PRIORITY PLACEMENT AVAILABLE AFTER SEPTEMBER 1, 2018**

All sponsors are invited to submit literature to be included in attendees packets. Quantity and size limitations will be included in your confirmation letter.

*Conference Sponsor Breakfast will be held Tuesday, October 16, 2018. Invitation with location and time will be delivered to you at the conference.*

***Advertise In the Gong***  
***The Official Publication of the Illinois Fire Chiefs Association***

This is your invitation to advertise in the Gong, the Illinois Fire Chiefs Association publication. The Gong is published in the months of **January, July and October**. The Gong is mailed to over 1100 fire command personnel in Illinois and southern Wisconsin. An additional 700 copies are distributed to various elected, appointed officials and others involved in the fire service. The magazine is distributed at conferences, seminars and other meetings throughout the state.

AD SIZE	ISSUE COST	INDICATE MONTH TO RUN AD OR ANNUAL				ANNUAL COST FOR 3 ISSUES
		JAN	JUL	OCT	YEAR	
Spread	\$1200					\$3348 *
Full Page	\$500					\$1395 *
½ Page	\$275					\$767 *
¼ Page	\$150					\$418 *
Business Card	\$75					\$209 *
<b>INSERT (PROVIDED BY ADVERTISER)</b>						
1 Page hand insert	\$500					\$1395
Any Other	Call for rate					
<ul style="list-style-type: none"> <li>Annual ad fee is based on three consecutive ads.</li> </ul>						<b>Total Amount Due</b>

**Ad Deadlines: Winter issue (Nov 1) Summer issue (May 1) Fall issue (Aug 1)**

**Payment and/or Credit Card Information 4% convenience fee added to credit card orders.**

**Advertisement space must be secured with payment one month prior to the issue mailing date.**

Advertiser Company Name		Advertiser Contact Name			
Street Address		City		State	Zip
Direct Line:		Cell phone:		Email Address	
Please Invoice the Company:					
Credit Card Number				Expiration Date:	
					

**Advertising Agency Coordinator (Complete if applicable)**

Agency Company Name		Agency Contact Name			
Street Address		City		State	Zip
Direct Line:		Cell phone:		Email Address	

**Ad material and contract should be emailed to: [editor@illinoisfirechiefs.org](mailto:editor@illinoisfirechiefs.org) and [mgriseto@illinoisfirechiefs.org](mailto:mgriseto@illinoisfirechiefs.org)**



# Now's Your Chance to ... Join the IFCA

**NEW MEMBERSHIP ONLY**

Dear Vendor,

The vendors that advertise in our publications and display at our annual conference in October are an integral part of the Illinois Fire Chiefs Association. They help us to accomplish our mission of promoting excellence in the fire service by offering state of the art gear, equipment and apparatus, and the commensurate training. Furthermore, the revenue from our associate members is critical to help sustain our organization.

We cordially invite you to become an associate member of the Illinois Fire Chiefs Association and we feel there has never been a better time to join. If you join and pay your dues by September 1, your membership will be credited through December 31, 2018, you will be recognized in the vendor hand-out and we will place a sign in your booth.

The following are some of the many benefits of being a member of the Illinois Fire Chiefs Association:

- Publications: Gong magazine and inFocus Newsletter
- Cutting-Edge Website for information dissemination
- Annual Conference and Symposium
- Up to date information on legislative issues
- Connect with our active fire service membership and build business relationships

The Illinois Fire Chiefs Association is considered one of the premier fire chief organizations in the United States and we sincerely hope you take advantage of this great opportunity and become a member today.

IFCA Membership Committee



## ILLINOIS FIRE CHIEFS ASSOCIATION Associate Membership Application

I, \_\_\_\_\_ (print name), hereby apply for membership in the **ILLINOIS FIRE CHIEFS ASSOCIATION**, and further, agree to abide by the Laws and Bylaws of said Association as laid down by appointed and/or elected officers and committee members or their appointees or successors.

**Please Print**

Name (Last, First, Rank)	IF APPLICABLE: Business Name			
Business Street	City	State	Zip	County
E-mail	Office Phone		Fax Number	
For Future Renewals – Please Check One				
<input type="checkbox"/> Bill Department / Business			<input type="checkbox"/> Bill Individual	

**Type of Membership**

– Associate Membership (business / other)	\$ 150.00	<input type="checkbox"/>
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Questions **1-800-662-0732** Fax **847-966-0782** Web site [www.illinoisfirechiefs.org](http://www.illinoisfirechiefs.org) Email [mgriseto@illinoisfirechiefs.org](mailto:mgriseto@illinoisfirechiefs.org)

SEND completed application and fee to **IFCA • PO Box 352 • Mundelein, IL 60060**

Application & Fee received by September 1, 2018 will cover membership dues through December 31, 2018





**Illinois Fire Chiefs Association**  
**PO Box 7**  
**Skokie IL 60076**

Prsrt Std  
U.S. Postage  
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Permit No 579